

# ASC Headwinds Amidst Market Growth

Rising Costs, Staff and Inventory Challenges

## Major Headwinds:

- 1 Supply Chain Costs
- 2 Recruitment and Retention
- 3 Operational Efficiency

In healthcare, the impact of a fragile supply chain presents a serious loss of productivity, revenue, and a threat to high-quality care.

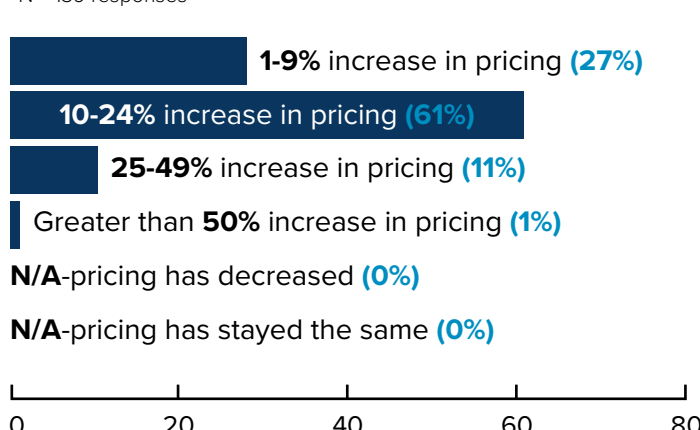


## 1 Supply Chain Costs

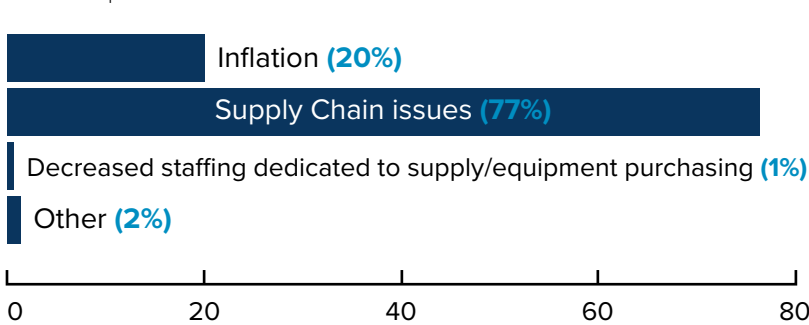
### Supply costs are out of control

A recent survey conducted by ASCA reported 61% of respondents saw **10-24%** increases in costs for medical supplies and equipment<sup>1</sup>.

How much is your ASC paying overall for medical supplies and equipment this year?  
N = 139 responses



What is the top factor contributing to the increase in overall prices for medical supplies, equipment and drugs at your ASC this year?  
N = 138 responses



### Supply Chain disruption is the culprit

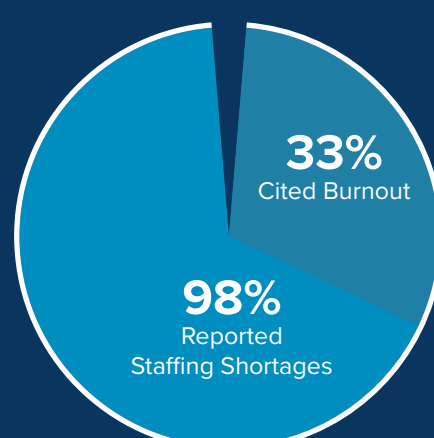
In that same survey, **77%** of respondents blamed those surging costs on supply chain disruption.

## 2 Recruitment and Retention

### Staffing challenges exacerbate the problem and have cost implications

A December ASCA survey found **98%** of respondents reporting challenges with staffing, with **33%** of respondents citing burnout as a driving factor of the shortages<sup>2</sup>.

Respondents with Staffing Challenges



## 3 Operational Efficiency

### Supply Chain disruption is not only financially costly, but also threatens staff satisfaction and wastes valuable time.

A study conducted by VPL quantified the time spent by staff tracking down orders<sup>3</sup>.

Buyers can spend

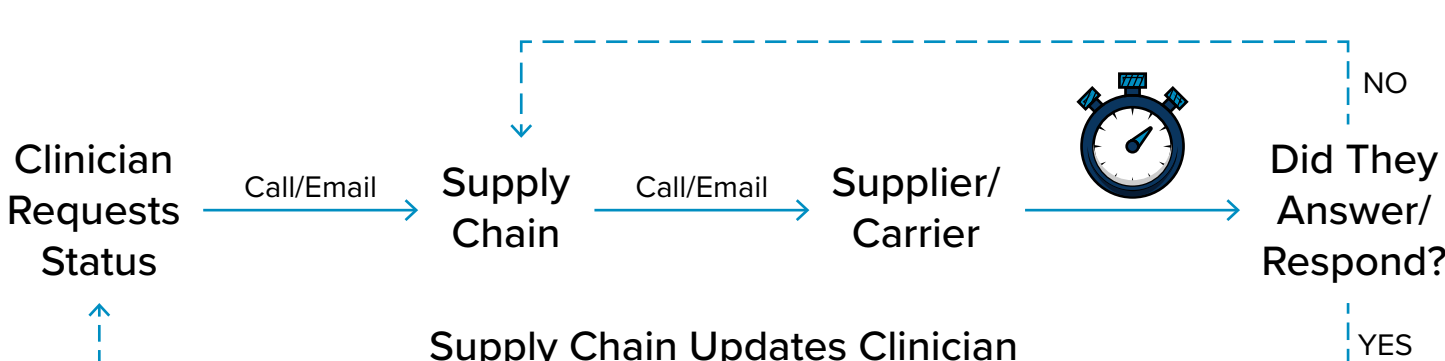
**50%**

or more of their day

Clinical staff can spend

**10%**

or more of their day



## ASCs must take back control of their supply chain.

Supply chain disruptions, rising costs of medical equipment, and staff shortages are making it difficult to thrive. ASCs can move towards a more resilient supply chain with technology-based solutions to ensure sustainability and growth.



## VPL's Supply Chain Visibility Platform offers:

- 20% or more cost savings
- Choice of carrier (UPS, FedEx, USPS)
- Real-time order status with industry's only track-and-trace tool
- Exposed supplier fees
- Seamless charge allocation by facility
- Quick and easy implementation

Technology can help reduce costs and increase staff satisfaction. Learn more at: [getvpl.com](https://getvpl.com)

1. <https://www.ascfocus.org/ascfocus/content/articles-content/articles/2022/digital-debut/asca-survey-shows-dramatic-increases-in-drug-and-supply-costs>  
 2. <https://www.ascfocus.org/ascfocus/content/articles-content/articles/2022/digital-debut/asca-survey-shows-extent-of-staffing-issues>  
 3. <https://getvpl.com/healthcare-supply-chain-visibility-survey-summary-2020/>