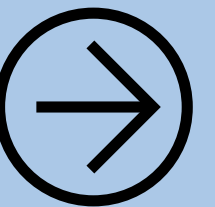


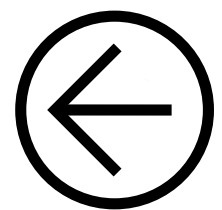
# Generics: Great for Drugs, **Not for Software**

Pharmacists need software  
built for pharmacy

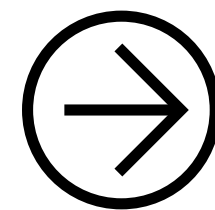




Today, there are **2x**  
**more errors** in distribution  
than dispensing<sup>1</sup>.



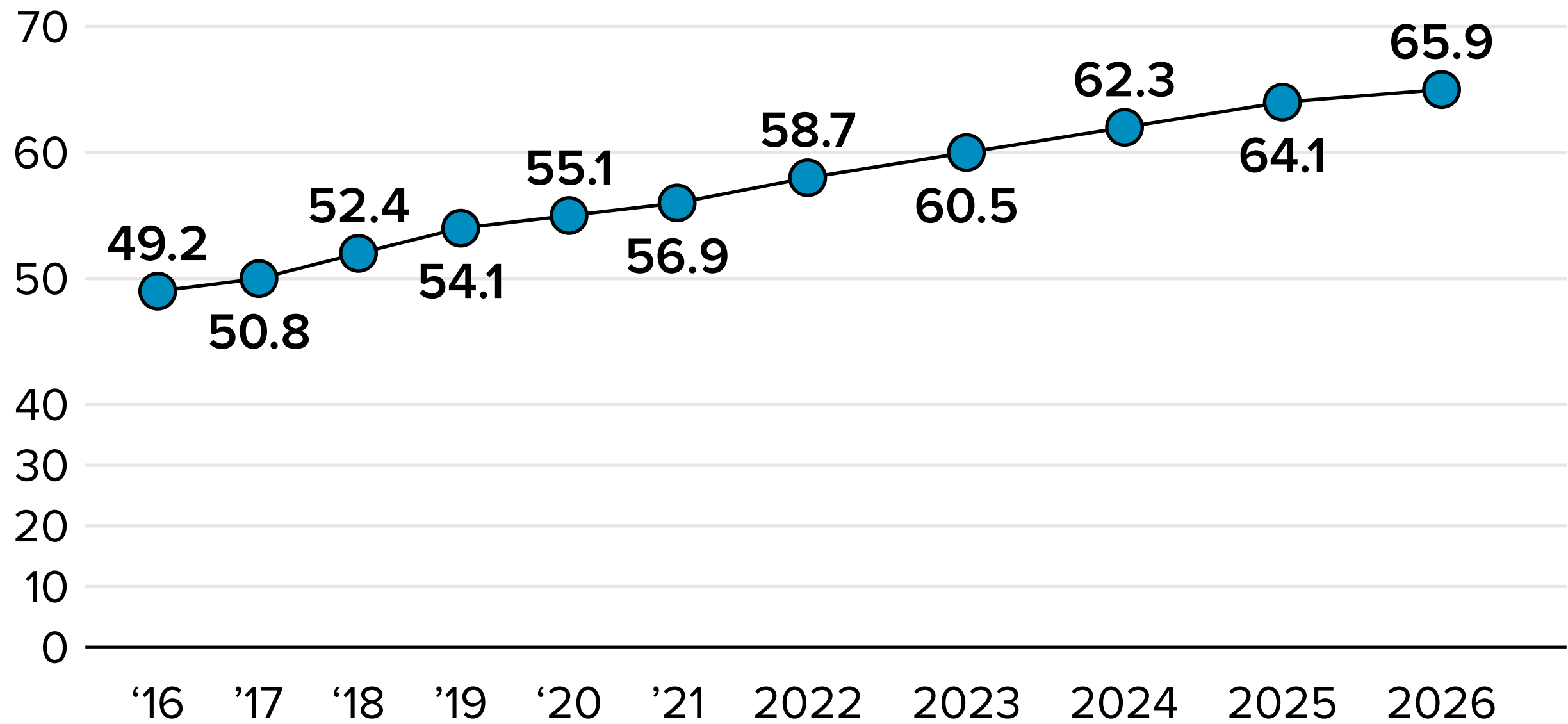
Which leads to patients not getting  
their critical medications and being  
re-admitted to the hospital<sup>2</sup>.



Dispensing software solutions  
have helped automate the  
workflow; however, distribution  
has been ignored.

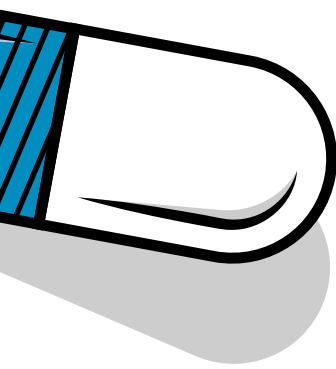


## Adults 65 Years and Over Projected (in Millions)



Source: IBIS World. Home Care Providers in the U.S. Industry Report. August 2021

Medication distribution continues to grow, exacerbated by the recent pandemic and **61%** growth in the hospital-at-home movement due to an aging U.S. population<sup>3</sup>.



And this is not going away when **60%** of U.S. adults have at least one chronic disease and **40%** have two or more<sup>4</sup>.

**Number of Adults  
with a Chronic Disease**

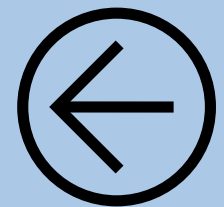


Source: IBIS World. Home Care Providers in the U.S. Industry Report. August 2021

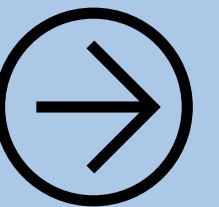


# Why generic software doesn't work for pharmacy

Specialty pharmacies have tried to solve the distribution problem using non-healthcare solutions.



However, these fragmented solutions still cause critical distribution errors... which lead to safety concerns, visibility gaps, payor contract and accreditation challenges, and out-of-control costs.





Not built for healthcare

Multiple systems / workflows

Limited choice on carrier

Separate or no courier option

No visibility, disparate communication

No control over cost optimization

No insights for improvement

Multiple, manual invoices

Sound familiar? Don't worry.  
We've got the solution.



**We get it.**


Your specialty pharmacy workflow is complex and unique. So we built something **just for you.**

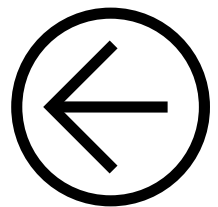


**VPL**  
**TrajectoryRx**<sup>TM</sup>



A clinically-minded shipping, tracking, and compliance solution specifically designed to modernize your outbound pharmacy operations from start to finish.





To learn more about how we can help, visit:

**[getvpl.com/pharmacy-solutions](https://getvpl.com/pharmacy-solutions)**



1. URAC Aggregate Summary Performance Report Findings, 2021
2. HOSP: The Health System Specialty Pharmacy Integrated Care Model: Delivering Patient Centric Care
3. HIDA Home Health Market Research Report
4. HIDA Home Health Market Research Report



